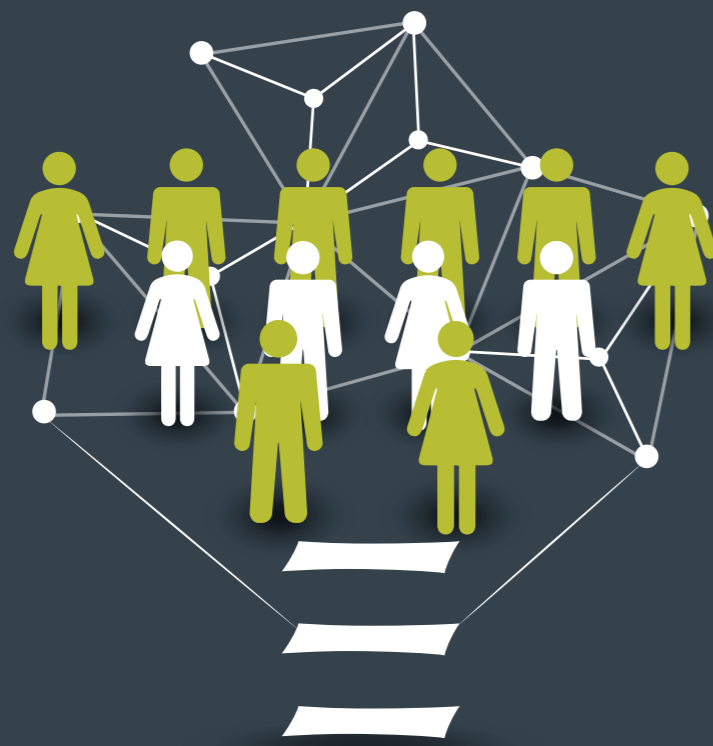




Leadership through Partnership  
**Sustainability Report 2018**

Signatory of:





## Contents

Abbreviations	4
Chairperson's Foreword	8
A Note from our CEO	12
Egypt, MENA and Beyond: EFG Hermes Today	16
Embracing the SDGs	17
The Power of Partnership	18
Partnership for Investment	20
Partnership for Empowerment	34
Partnership for Growth	46
Getting Ready for a New Phase	56
Annex 1: The Sustainable Development Goals and Targets	58

# Abbreviations



## Abbreviations

CSR	Corporate Social Responsibility
EGX	Egyptian Stock Exchange
ESG	Environmental, Social and Governance
FEM	Frontier Emerging Markets
GCNE	Global Compact Network Egypt
PRI	Principles for Responsible Investment
SAC	Sustainability Advisory Committee
SDGs	Sustainable Development Goals
SFSD	Sawiris Foundation for Social Development
UNGC	United Nations Global Compact

## Chairperson's Foreword





The theme of this year's sustainability report is 'partnership'. From our initial commitment to the United Nations Global Compact and the articulation of the Sustainable Development Goals (SDGs) in 2012 to our signing of the United Nations Principles for Responsible Investment in Q1 2018, we have been taking measured but determined steps to align our business with environmental, social and governance (ESG) factors. We have assimilated many lessons along the way. We have learnt that commitment to ESG issues is not a luxury and that the business case for sustainability is increasingly sound. We have also realized that we cannot get away with just paying lip service to ESG considerations and that we must transform our business to meet the challenge.

The key lesson we have learnt, however, is that partnership is vital in order to localise and implement the SDGs. The problems that face us today are multi-faceted and sustainability hinges on buy-in from all stakeholders. The SDGs provide a common language for partners and a unified sense of purpose across all dimensions of sustainable development, whether at the level of government, civil society or business. I believe that it falls to organizations such as ours to take the lead: As pioneers in the field of sustainability and responsible investment in the region, we have the means to provide awareness and bring stakeholders together to develop strategies that work within local contexts.

As we expand into new markets, the scope of our influence becomes bigger and with it our reach and responsibility to act as SDG ambassadors. Partnerships come in many forms and our report this year presents many of the innovative and synergistic partnerships that we have been instrumental in creating and fostering across the breadth of our operation.

I am also exceedingly proud to announce that Hanaa Helmy, Chief Executive Officer of the EFG Hermes Foundation and Head of CSR, was recently recognized by the UN Global Compact as one of 10 SDG Pioneers in 2018 for her work in social development and advancing sustainability in Egypt.

As always, I thank you for your continued support and I humbly present you with EFG Hermes' fifth annual Sustainability Report.

Sincerely yours,

A handwritten signature in black ink, appearing to read 'M. Zulficar', written in a cursive style.

Mona Zulficar  
Chairperson

## A Note from our CEO





Throughout our 35-year history, we have always aimed for excellence. 2018 has been no different. We successfully expanded our geographic footprint into two additional Frontier Emerging Markets (FEM), Nigeria and Bangladesh, effectively consolidating our position as the foremost provider of financial solutions for retail, high-net-worth and institutional clients across MENA and FEM.

On the sustainability front, this year we have chosen to highlight 'partnership', a concept which complements and enhances the Six Ps of our strategy: People, Products, Positioning, Presence, Profitability, and Public Responsibility. We believe that our ability to forge successful partnerships with a wide range of our stakeholders provides us with unique opportunities to contribute to the SDGs.

Our investors are becoming increasingly sophisticated, with many seeking investments that are not only profitable but also reflective of their particular values and ethics. Our journey to sustainability over the past eight years has provided us with a solid base that allows us to identify ESG-related value and risk. Beneficiaries are increasingly demanding transparency about where and how their money is being invested. In this respect, our award-winning research department is ideally placed to provide value-added in-depth research on governance, corruption and other factors that could raise risk profiles and have reputation-damaging repercussions. This is particularly critical in FEMs where information is not always available or reliable.

Our push into FEM in the last few years, together with our presence in Europe, the US and the Gulf, has also positioned us ideally to promote strategic partnership and investment, building both on our experience and our commitment to sustainability. 2018 marked another successful year for EFG Hermes' signature conferences, with the One on One in Dubai, the London Conference and the Egypt Day Conference all boasting larger turnouts in terms of presenting companies and global investors. The conferences offer a rare opportunity for fund managers to gain insight on how increased transparency, tougher regulations and new technologies are reshaping FEM investments in 2018.

Investors, both individual and institutional, are exploring how to increase their contribution to the SDGs while continuing to seek opportunities for competitive financial returns. At EFG Hermes, our business lines have assembled a portfolio that includes initiatives that directly feed into the SDGs in areas ranging from education and clean energy to microfinance and technology.

On an internal level, we are exceedingly proud to share that in Q1 2019, we submitted our first report as signatories of the United Nations Principles for Responsible Investment (PRI). We had originally planned to take advantage of the two-year reporting window for new signatories, but thanks to our accelerated ESG integration programme, we are one year ahead of schedule.

In 2018, the EFG Hermes Foundation for Social Development continued its successful partnership with central and local government entities, civil society, and the private sector and expanded its Naga' El Fawal and El Deir Village Integrated Development Project to welcome new partners who have added both financing and know-how to the initiative.

As always, we are committed to protecting our employees, clients and their assets at all times and uphold the highest levels of transparency and accountability. In 2018, EFG Hermes maintained its ISO certification for its Business Continuity Plan (BCP) and articulated two new policies—human and labour rights and health and safety—to further enhance the safeguards we have in place for our employees' wellbeing.

Over time, perceptions have evolved, and sustainable investing has moved into the mainstream. The private sector is now considered critical in addressing global sustainability challenges together with governments and civil society. We believe that the partnerships we have forged and continue to initiate can have a ripple effect, contributing to the health and prosperity of both business and society and helping to realize the SDGs.

I thank you for your continued support and invite you to consider our progress in this, our fifth annual Sustainability Report.

Sincerely yours,

A handwritten signature in black ink, appearing to read 'Karim Awad', written in a cursive style.

Karim Awad

Group Chief Executive Officer



## Egypt, MENA and Beyond: EFG Hermes Today

EFG Hermes' vision to become the premier frontier markets finance institution is well on its way to becoming a reality. In 2018, EFG Hermes cemented its position as the foremost provider of financial solutions for retail, high-net-worth and institutional clients across MENA and Frontier Emerging Markets (FEM). Today, EFG Hermes provides a wide spectrum of financial services to a growing base of institutional investors and retail clients through two verticals: the Investment Bank and our Non-Bank Financial Services.

After expanding into Pakistan, Kenya, the UK and the US in 2017, we extended our geographic footprint in 2018 by establishing branches in Bangladesh and Nigeria. This consolidates our presence in both South Asia and sub-Saharan Africa in addition to the MENA region, Europe and the US.



Our team currently consists of the most experienced frontier market professionals in the market, ensuring the best execution and sourcing of liquidity. We also have a frontier trading hub in Dubai with distribution in London, Cairo and New York. In markets where we don't have our own team, we have access to a network of over 40 trusted local brokers.

Despite the difficult operating environment in FEM, EFG Hermes has been able to leverage the full cycle of its experience in navigating market volatility in MENA. With a dedicated frontier platform now in place, the Firm has been able to differentiate itself by using its existing distribution platform to offer a more comprehensive and integrated set of products than its competitors.

### EFG Hermes in 2018

- On-the-ground presence in 12 markets across 4 continents
- 2 newly inaugurated FEM offices (Nigeria & Bangladesh)
- 3 new branches in Egypt
- Execution capability across 100% of FEM (75 markets)

## Embracing the SDGs

At the outset of 2018, EFG Hermes took the momentous step of becoming the first Egyptian financial services corporation to become a signatory of the United Nations Principles for Responsible Investment (PRI). While this has consolidated our position of leadership on sustainability in the region, it has also brought home the challenges we as a society face in achieving the 2030 Agenda for Sustainable Development.

The private sector today faces unprecedented and complex risks and opportunities. Social and income inequality and environmental damage are already having negative effects on business and investment, particularly in conflict zones and high-risk areas of the world. The 17 Sustainable Development Goals (SDGs) provide a common language for partners and a unified sense of purpose across all dimensions of sustainable development, whether at the level of government, civil society or business. Not only do they offer an inspiring and inclusive vision of the future, they also provide us with a framework—in the form of specific targets for each SDG<sup>1</sup>—that allows us to make the **global goals local**. By relating the relevant goals and targets to our business activities, we can identify the areas where we can have the most impact, both on the investment level and in our philanthropic undertakings.



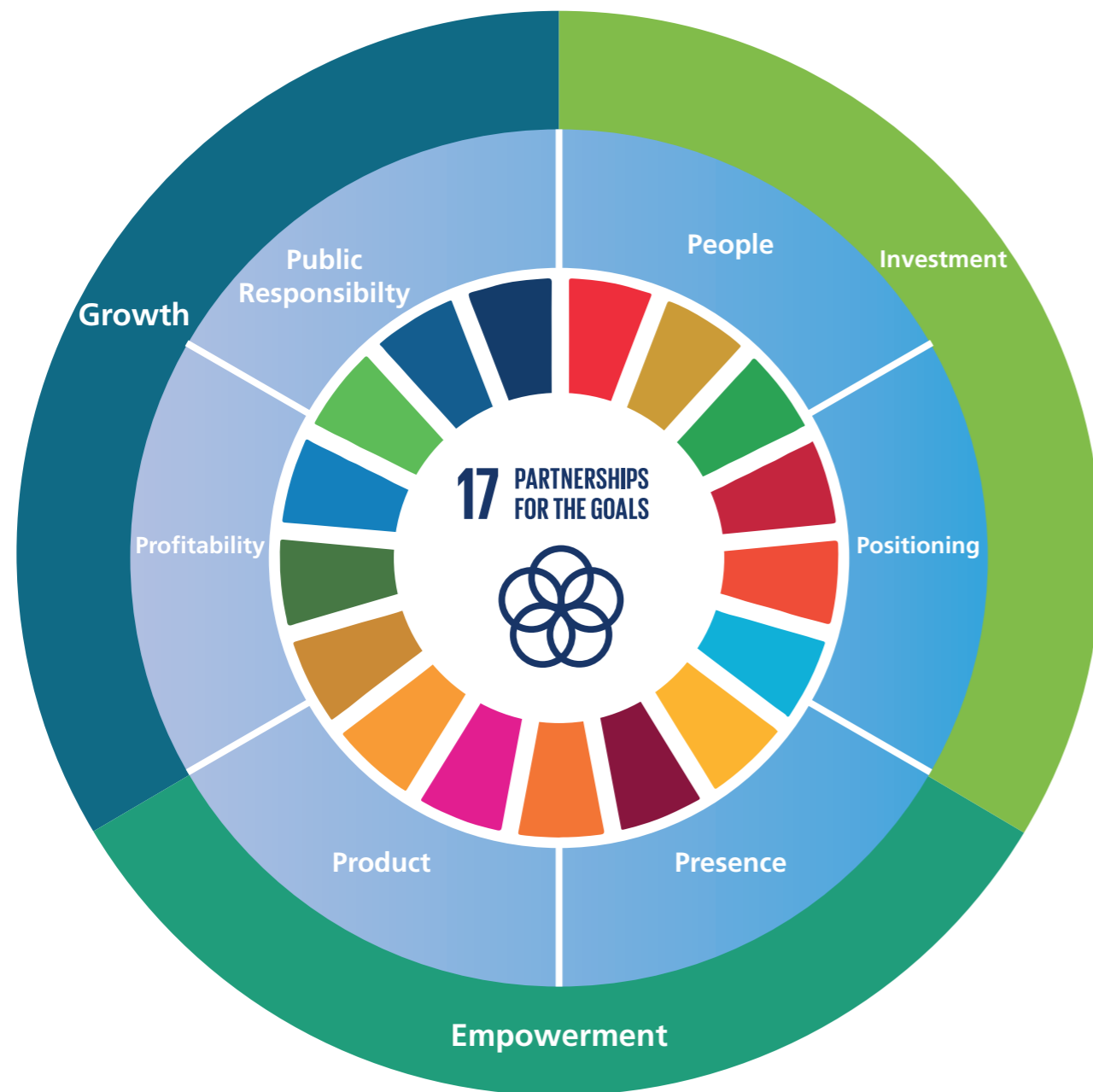
<sup>1</sup>For a complete rundown of the SDGs and their targets, please refer to Annex 1.

# The Power of Partnership

Four intrinsic values have governed our firm since its founding in 1984: Leadership, Value Creation, Commitment and Integrity. It is our commitment to these values that has set us apart from our competitors by informing all aspects of our strategy and nurturing a culture of mindfulness, diversity and inclusion.

The Six Ps of our strategy: People, Products, Positioning, Presence, Profitability, and Public Responsibility function as the key pillars supporting our operations and the yardstick by which we evaluate our performance every year.

Mobilizing our stakeholders to fulfil the Sustainable Development Goals



SDG 17 is to 'strengthen the means of implementation and revitalize the global partnership for sustainable development'. Every sector of society has a role to play in order to make a material difference for sustainable development. Collaboration will accelerate the process and maximise increasingly scarce resources.

As part of our commitment to the SDGs, we decided to enhance the Six Ps with a further dimension this year: **Partnership**

Strategic partnerships with various stakeholders allow us to leverage our leadership position and provide a blueprint for progress on issues ranging from social empowerment to investment and professional growth.



## Partnership for Investment

Adopting an environmental, social and governance (ESG) policy and committing to the PRIs has necessitated an in-depth look at our business activities. As global citizens, we realize that we have an obligation to address global sustainability issues and align our activities with the SDGs.

**We asked ourselves, where can we have most impact?**

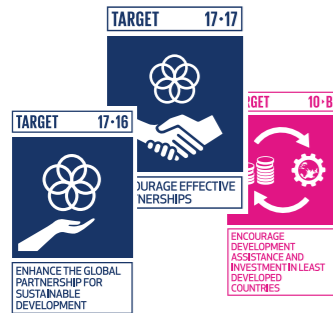
**Where can we make a difference?**

We examined our activities through a sustainability lens and realized that for each of our business lines there are specific areas where our expertise and strategic positioning allow us to be of maximum effectiveness in realizing the SDGs. This goes beyond simply aligning our investments with our ESG policy; rather, it is a proactive approach that looks at specific SDG targets and how we can help fulfil them.



## Building Bridges

As part of the number one investment banking platform in the MENA region, the EFG Hermes Investment Banking Division has leveraged its unique deal-sourcing efforts and ability to raise considerable demand from global investors to consistently execute landmark transactions across an expanding geographical footprint. Despite market adversities, the division's flexibility and unique capacity to adapt its business model to shifting market dynamics has seen it remain a market leader with a consistent ability to deliver outstanding value.



The signature conference series held annually in the UK, the UAE and Egypt forms a key element in the Investment Banking division's ability to source unique deals and bring together diverse public and private entities across both developed markets and FEM. While not explicitly advocating sustainability issues, the rationale behind these conferences nevertheless very closely mirrors SDG targets 17.16 and 17.17 which encourage multi-stakeholder partnerships that mobilize and share knowledge, expertise, technology and financial resources to support the achievement of the sustainable development goals in all countries,

and in particular, in developing countries. The conferences also advocate for target 10b, which encourages foreign direct investment in markets where the need is greatest.

Our push into FEM in the last few years, together with our presence in Europe, the US and the Gulf, have positioned us ideally to promote strategic partnership and investment, building both on our experience and our commitment to sustainability. We bring together fund managers, institutional investors, government representatives and companies in a setting that allows for all partners to understand the other's needs and capabilities and work together towards fulfilling development goals.

2018 marked another successful year for EFG Hermes' signature conferences, with both the One on One in Dubai and the London Conferences boasting larger turnouts in terms of presenting companies and global investors. EFG Hermes also hosted a conference in its home market of Egypt. At the Egypt Day Conference held in January 2018, global and regional institutional investors representing more than USD 3.5 trillion in assets under management met with members of the Egyptian government including H.E. President Abdel Fattah El Sisi, the Governor of the Central Bank of Egypt (CBE), and members of the Egyptian Council of Ministers' economic group as well as top executives from the country's leading companies in the banking, real estate, construction, manufacturing and food industries.

### One on One Dubai



- 173 companies
- 26 countries
- 500 investors
- 255 institutional investors with more than USD 8 trillion assets under management (AUM)

### London Conference 2018



- 151 companies
- 10 Industries
- 27 countries
- 327 fund managers and institutional investors from Europe, USA, Asia and MENA

### The Egypt Day Conference



- H.E. President Abdel Fattah El Sisi
- Governor of the CBE
- Members of the Cabinets economic group
- 27 investors from 22 companies
- C- suite executives from Egypt's top companies

“ EFG Hermes takes pride in its role to bridge the gap between global capital and opportunities in high-growth markets. The conference offers a rare forum for active fund managers to gain on-the-ground insights and intelligence about how increased transparency, tougher regulations and new technologies are reshaping FEM investment in 2018.”

Karim Awad  
EFG Hermes Group CEO

## Raising the Bar

At first glance, the role of the private sector in delivering SDG 16 might not seem obvious. In practice, however, financial services firms can create profound contributions to SDG 16 through their commitment to and promotion of good governance. According to the United Nations Development Programme (UNDP), corruption, theft and tax evasion cost developing countries over a trillion US dollars annually. Corruption can take many forms such as bribery, fraud, insider trading or even value manipulation in transactions and loan collateral.



At EFG Hermes, we believe that it is imperative that we promote good governance throughout our areas of influence. This extends to our award-winning research department, with coverage spanning 24 countries across the Middle East, Africa, Europe, the Indian sub-continent and Southeast Asia. We offer



unrivalled, direct access to FEM, as well as in-depth coverage of more than 263 equities, with the number of stocks we cover set to expand

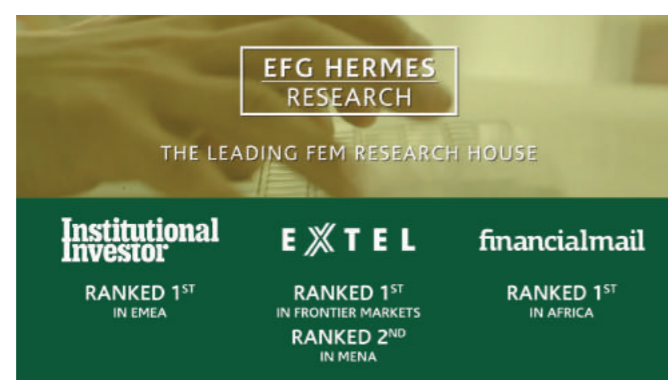
significantly in the near future.

With the increased presence in FEM, EFG Hermes Research has started to place greater focus on corporate governance in its research reports, particularly in markets where anti-corruption measures can be somewhat opaque. Our aim is to provide our clients with the information they need to make informed decisions. We believe that transparent policies and stringent anti-corruption measures have significant positive effects on the risk profile of equities. In this way, we hope to decrease corruption and bribery as well as encourage increased adoption of non-discriminatory policies and illegal labour practices.

The award-winning team is made up of a diverse range of highly-qualified analysts with the requisite experience to deal with volatile stocks in FEMs. Our analysts are the reason we are consistently ranked at the top of equity research polls for our coverage (#1 in Extel's Frontier Market ranking, #2 in Extel's MENA ranking and #1 in Institutional Investor's rankings). The EFG Hermes Research team has analysts on the ground in Cairo, Dubai, Muscat, Riyadh, Karachi, Dhaka, Nairobi, Singapore and London - allowing us to give



clients indispensable research on equities and macroeconomics from a local perspective.



## Financing the Future

Investors, both individual and institutional, are exploring how to increase their contribution to the SDGs while continuing to seek opportunities for competitive financial returns. At EFG Hermes, our business lines have assembled a portfolio that includes initiatives that directly feed into the SDGs in areas ranging from education and clean energy to microfinance and technology.

**Finance:** Microfinance Solutions

SDG 1 aims to 'end poverty in all its forms everywhere' while SDG 8 promotes 'sustained, inclusive and sustainable economic growth, full and productive employment and decent work for all'. One of the key foundations both for ending poverty and for creating jobs is to ensure equal rights to economic resources, whether through access to credit, training or capacity building. Over the past few years, EFG Hermes has been resolutely diversifying its product offerings in cooperation with a range of partners, particularly in microfinance.



These efforts are in line with government and Central Bank of Egypt (CBE) efforts to boost the SME sector—widely regarded as the backbone of the country's economy and estimated to generate significant percentage of the nation's GDP. Our aim is to reach a wider client base through a variety of channels, providing accessible and affordable financing, encouraging entrepreneurship and contributing both towards realizing the SDGs and to more inclusive economic growth and better living standards in Egypt.

## Tanmeyah

Tanmeyah Microenterprise Services is Egypt's leading private-sector provider of microfinance solutions and a key element of the Firm's non-bank financing platform that also includes EFG Hermes Leasing. At the heart of Egypt's economy, the microenterprise sector plays a pivotal role in poverty reduction. Consistent with the Firm's commitment to serving underprivileged communities, Tanmeyah offers comprehensive microfinance solutions to owners of very small businesses across Egypt who would otherwise have no access to growth capital or banking sector services.

In 2018, Tanmeyah saw unprecedented growth to meet rising demand, adding almost 100 new branches throughout the country and doubling the total number of loans disbursed to reach the milestone of 1 million loans served. The company prides itself particularly on providing opportunities and a path out of poverty for crucial segments of the Egyptian population. Almost 70% of Tanmeyah clients are in Upper Egypt where national poverty rates are highest. In addition, over 70% of borrowers are between 21 and 40 years old, a segment with particularly high rates of unemployment.

**1 million  
loans  
served and  
counting**

### Tanmeyah Growth in 2018 ...\*

**+ 76%**

Client Count

**+ 72%**

Total Loans Disbursed

**+ 65%**

No. of Branches

**+ 67%**

Trained Employees

\*All portfolio figures show increase Y-o-Y Dec. 2017 – Dec. 2018



## EFG Hermes Leasing

While EFG Hermes Leasing focuses on corporations, the division has extended its activity to work with SMEs, providing them with the same expertise and advisory experience provided to large corporate clients. Traditionally, SMEs do not have access to the kind of credit facilities that allow them to grow their businesses and create new job opportunities. In May 2018, EFG Hermes Leasing launched a dedicated programme to target partnerships that facilitate SME financing solutions and saw the contribution of SMEs in its portfolio grow to 15% compared to the 8% seen in 2017. The programme encompasses several initiatives:

- A collaborative agreement between EFG Hermes Leasing and HSBC Bank Egypt to help SMEs access EGP400 million in leasing and financing services throughout 2019. The core of the collaboration agreement is to provide SMEs with low interest rate funding and access to medium and long-term financing for capital expenditure and the ability to streamline cash flows.
- Additional agreements with the Egyptian Arab Land Bank and Ahli Bank of Kuwait to finance SMEs with subsidized interest rates.
- A specialized agreement with the Saudi Development Fund was signed to finance renewables and health care with a portion of the fund directed to finance SMEs in different governorates.
- Two vendor agreements with solar station suppliers, Karm Solar and Solarize, in a strategic alliance to offer solar stations to agricultural clients through a leasing facility, allowing them to generate savings on the cost of energy.

### EFG HERMES LEASING AT A GLANCE ...

Over EGP 500 MM directed to the SME sector over 3 years.

88% increase in SME contribution to the portfolio in 2018.

Agreements with HSBC, the Egyptian Arab Land Bank, Ahli Bank of Kuwait and the Saudi Development Fund.



## ASA International

In a milestone transaction for EFG Hermes and one that marked the firm's first investment banking foray into frontier markets following the launch of its frontier strategy in early 2017, EFG Hermes acted as joint bookrunner to international microfinance lender ASA International (ASAI) on its GBP 125 million initial public offering on the London Stock Exchange (LSE). With a 12-country footprint spanning Asia and Africa, ASAI is one of the world's largest private-sector microfinance institutions.

ASAI maintains a loan book with over 1.9 million clients comprised of low-income, predominantly female entrepreneurs across Asia and Africa. The global microfinance lender has outstanding loans of c. USD 300 million and serves its customers through a c. 1,400 branch network with some 9,000 employees operating in India, Pakistan, Ghana, Nigeria, Philippines, Kenya, Myanmar, Sri Lanka, Uganda, Rwanda, Sierra Leone and Tanzania. The company recorded a pre-tax profit of USD 43.4 million in 2017, up 64% year-on-year.

This transaction comes as part of EFG Hermes' vision to replicate its MENA success in new markets through finding attractive investments that cater to global clients while also advancing the SDGs.

## Education: Empowering Youth

### The Egypt Education Fund



In May 2018, EFG Hermes, via its private equity arm, entered into an exclusive partnership with GEMS Education, one of the world's leading providers of private English-language education for students from kindergarten to twelfth grade (K-12), to jointly establish a new USD 300 million platform focused on Egypt's K-12 education sector. With 20

million enrolled students and a highly underserved education sector, Egypt offers significant opportunities for creating value in education.

The partnership aims to provide high-quality education choices for Egyptian families by building Egypt's largest institutional education service provider underpinned by the expertise GEMS education has acquired over the past 50 years in the UAE and elsewhere. By upgrading education facilities and providing safe and effective learning environments, the partnership contributes to realizing SDG 4's target 4. A and to the Egyptian educational system as a whole.

As a first project, EFG Hermes and GEMS Education have established a strategic alliance with Talaat Mostafa Group (TMG) to acquire, operate and develop K-12 schools in the cities of Madinaty and Al Rehab. The platform subsequently completed its first investment in Egypt, acquiring four national and British schools in Cairo's suburbs from TMG in a transaction worth EGP 1 billion (USD 58 million). There are over 20 additional schools in the investment pipeline.

In December 2018, EFG Hermes announced the successful first close of the Egypt Education Fund with total commitments of USD 110 million indicating the commitment of investors to the sector and their faith in the ability of the partnership to address the issues facing the Egyptian education sector. The Dubai-based fund was oversubscribed with total commitments of USD 110 million — well above the USD 50–100 million initially targeted.



“ The education sector in Egypt is in dire need of major investments, and together with our best-in-class school operator, GEMS, we expect to make a strong impact in the industry and deliver attractive returns to our investors ”

Karim Moussa  
Co-Chief Executive Officer  
Investment Bank

## Zewail City Scholarships

Tanmeyah Microenterprise services signed a five-year cooperation agreement with Zewail City for Science and Technology worth EGP 662,500 to fund six scholarships for Zewail City students in 2018-2019. The agreement comes within the framework of supporting the university's mission to advance the development of scientific research and technology education in Egypt, in addition to supporting Egyptian students and developing their creative abilities. This initiative underscores Tanmeyah's commitment to empowering all segments of society, especially youth and women, and contributes to realizing SDG target 4.3, which aims to increase access to affordable and quality technical, vocational and tertiary education, including university.



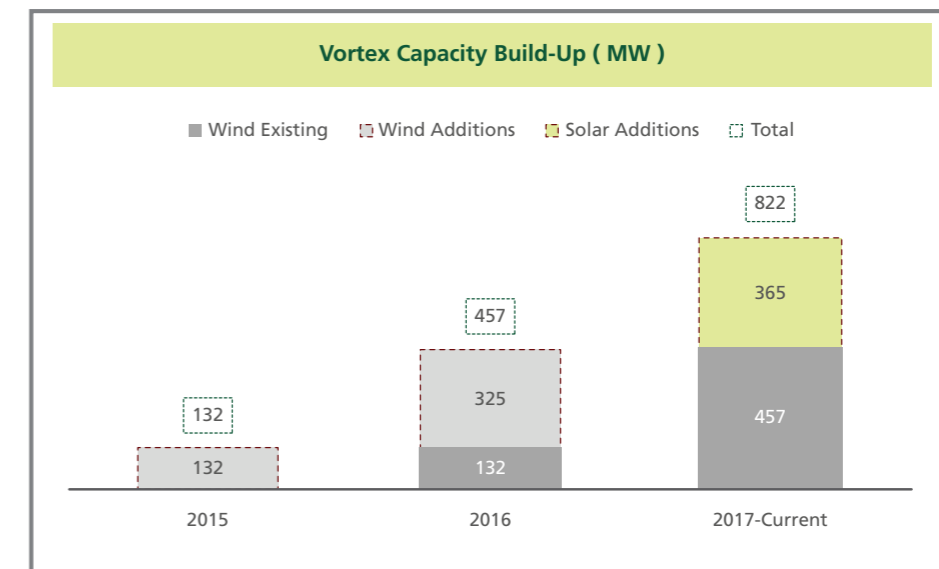
## Energy: The Vortex Renewable Energy Platform



Vortex is a European renewable energy platform managed by the private equity arm of EFG Hermes. In four years, the private equity team has built Vortex from a newcomer in the renewable energy investment field into one of the largest renewable energy-focused investment managers in Europe. Vortex is currently expanding into global markets, with an aim to geographically diversify its clean energy footprint.

Vortex currently manages 822 MW in net capacity of solar PV and onshore wind assets, across the United Kingdom, France, Spain, Belgium and Portugal, well on its way to a target of 1.5 to 2 GW of net installed capacity within the coming years.

With its latest transaction to acquire 100% of a 365 MW operational solar PV power portfolio in the United Kingdom, originally owned by TerraForm Power, Vortex has successfully deployed c. EURO 2.4 billion in the European renewables market since 2014 after acquiring net installed wind capacities of 457 MW through assets managed by EDP Renováveis SA across four Western European jurisdictions. The Solar PV transaction is valued at an Enterprise Value of c. GBP 470 million and comprises 24 operational assets, representing one of the largest portfolios of solar PV in the United Kingdom.





Vortex continues to actively engage in new clean energy investment opportunities in line with SDG 7's targets of increasing the global percentage of renewable energy. Further it has established a specialized asset management arm in the United Kingdom. The UK-based office provides day-to-day technical and financial services to Vortex' solar PV portfolio, aiming to improve performance and create further value to the platform through potential synergies.



Vortex has already outperformed investment targets in terms of electricity generation and financial performance demonstrating the attractive financial returns possible on sustainable and responsible investment.



## Partnership for Empowerment

The SDGs offer an inspiring and inclusive vision of the future and provide us with a framework that allows us to make the global goals local, empowering individuals and communities and working towards a more inclusive and equitable future.

Whether we are working with Upper Egyptian villagers, school students or contemporary Egyptian artists, we seek partners who share our vision and who are willing to collaborate on CSR projects that have a sustainable development dimension and tangible, positive impact on people's lives.



# Gaining Momentum: The EFG Hermes Foundation

Ever since the founding of the EFG Hermes Foundation for Social Development in 2006, one of its main tenets has been that partnership is the only way to realize sustainable development on a scale that has tangible impact. Over the years, our signature integrated development projects have achieved critical mass, gaining a reputation for effectiveness and attracting new partners both from the public and private sectors and from civil society. Donors, in particular, recognise the value added of the Foundation's years of experience in integrated development and are keen to deploy their development funds as efficiently as possible in synergistic partnerships for the greater good.



EFG Hermes Foundation Integrated Development Projects: A Historical Progression

Ro'ya  
2007-2010



Al Makhzan  
2014-2016



Naga' El Fawal  
and El Deir  
Village  
2017-present



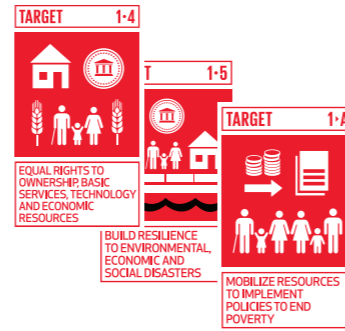
Location	Beni Sweif Governorate	Qena Governorate	Luxor Governorate
Value	EGP 30 million	EGP 9 million	EGP 70 million
Beneficiaries	10,000	20,000	Over 75,000
Partners	<ul style="list-style-type: none"> <li>- The Ministry of Social Solidarity</li> <li>- Beni Sweif Governorate</li> <li>- Local authorities</li> <li>- Community associations</li> </ul>	<ul style="list-style-type: none"> <li>- The Kuwaiti Initiative for the Support of the Egyptian People</li> <li>- The Ministry of Social Solidarity</li> <li>- Qena Governorate</li> <li>- Local authorities</li> <li>- Community associations</li> </ul>	<ul style="list-style-type: none"> <li>- The Kuwaiti Initiative for the Support of the Egyptian People</li> <li>- The Sawiris Foundation for Social Development (SFSD)</li> <li>- Orascom Construction</li> <li>- The Ministry of Social Solidarity</li> <li>- Luxor Governorate</li> <li>- Local authorities</li> <li>- Community associations</li> </ul>

## The Development Frontline: Naga' El Fawal and El Deir Village

Under the leadership of the EFG Hermes Foundation, the EGP 70 million Naga' El Fawal and El Deir Village Integrated Development Project takes a holistic approach to the SDGs, tackling many targets simultaneously. Benefitting over 75,000 inhabitants, the ambitious project involves the rehabilitation of an entire community starting with infrastructure development and encompassing economic and human development initiatives, as well as access to a variety of services.

Rapid population growth and a lack of job opportunities have contributed to a variety of challenges in the community in recent years including high rates of poverty, unemployment and degradation of housing and infrastructure conditions. The overall aim of the project is to empower the community by providing skills, environment and tools to lift themselves out of poverty and improve their prospects for a brighter future.

Thanks to our partner donors - The Kuwaiti Initiative for the Support of the Egyptian People, the Sawiris Foundation for Social Development and Orascom Construction-it has been possible to maximize resources and work towards broad and lasting impact. The success of the project also hinges in no small measure on the support we have received from the Ministry of Social Solidarity, Luxor Governorate and the local authorities as well as on the enthusiasm and passion of community members.



“ We chose to partner with the EFG Hermes Foundation on this project because they share our understanding that empowering individuals is the key to providing a community with a bright future.”

Noura Selim  
Executive Director  
SFSD

“ We were attracted to this project because of our strong commitment to good corporate citizenship ... All of the partners in this project are doing incredible work, and we are excited to see the long-term effects of this investment on the vitality of the community.”

Osama Bishai  
CEO Orascom Construction

“ The success of the cooperation between local institutions and the EFG Hermes Foundation demonstrates the immense potential for public-private partnerships to play a key role in addressing Egypt's most pressing challenges and revitalizing its communities.”

Dr. Mohamed Badr  
Governor of Luxor

## A GROWING PARTNERSHIP

In May 2018, The EFG Hermes Foundation and the Sawiris Foundation for Social Development (SFSD) announced the addition of a new partner in the Naga' El Fawal and El Deir Village integrated development project.

Orascom Construction's contribution of EGP 15 million brought the total budget of the project executed in partnership with the Kuwaiti Initiative for the Support of the Egyptian People to EGP 70 million.

The new investment will make it possible to expand the reach of the project, which aims to rebuild 90% of Naga' El Fawal's existing homes inhabited by an estimated 234 families.

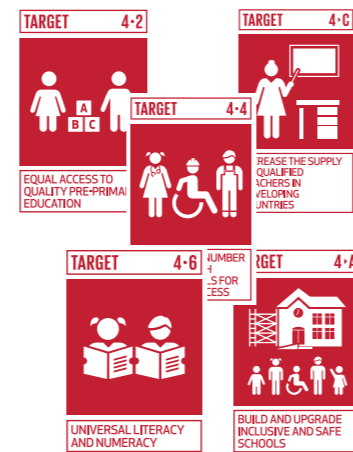


## Empowerment through Education

The education component of the project is built around the concept of empowerment:

- **Empowering the residents through illiteracy eradication and placing them on a path to financial independence.**  
In 4 months, 23 beneficiaries were able to read, write and improve their numeracy and hence their capability to handle their finances and launch small businesses.
- **Empowering teachers with the skills to handle students with different abilities.**

Using the Montessori method, teacher training was conducted for 23 beneficiaries in collaboration with the MOVE Foundation for Children with Cerebral Palsy. Based on the demands and needs of the Naga' El Fawal community, a further 24 beneficiaries received MOVE training to be able to identify different types of disabilities. An inclusive and safe Montessori-based nursery was established and will include a class for children with special needs.

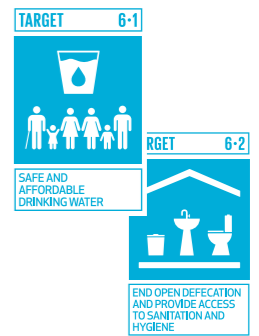


“ I never had an opportunity to learn before - now I can read and write and count. ”

Um Fatma  
Naga' El Fawal Resident

## Clean Water and Sanitation

A memorandum of understanding was signed between the Foundation and the Luxor Company for Water and Wastewater (LCWW) to replace the asbestos-containing water pipe network and provide all houses with clean water. Work on the water network is complete and the Foundation is now working on the sanitation network and the establishment of a wastewater treatment plant in cooperation with the community and the LCWW.



“ We thought we would just get cosmetic improvements but what we got was greatly improved infrastructure. ”

Esraa  
Naga' El Fawal Resident

## Access to Health Services

At the outset of the project, the health unit in El Deir village was a run-down, derelict building with no functional facilities. In 2018, development and refurbishment of El Deir Health Unit was completed by the project. Serving more than 75,000 citizens from the villages and their surrounding areas, the unit was inaugurated by senior government officials and includes all required medical equipment.



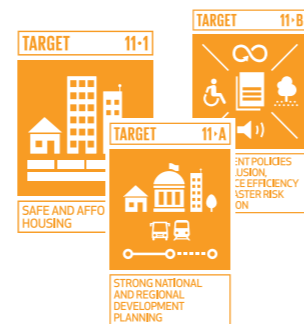
“ Before, you couldn't even tell it was a hospital - it wasn't fit for humans. Thanks to the EFG Hermes Foundation, we now have decent health care facilities. We never thought this was possible ”

Ahmed  
Naga' El Fawal Resident



## Urban Renewal

Thanks to Foundation efforts, Naga' El Fawal has been included in the official governmental urban plan. On the housing front, licenses, legal paperwork and beneficiary approval have been obtained for the demolition and reconstruction of the first phase of houses with 17 houses ready and 7 more in the pipeline. Currently, a number of families share the same living space. Houses have been designed in a way that each family has an independent unit, reflecting the humane development aspect of our project.



## Economic Empowerment

Land has also been allocated to the EFG Hermes Foundation to establish a community centre that includes a nursery, a sewing workshop and a training centre in collaboration with the Luxor governorate, Luxor city and the local unit. The community has also taken ownership of the project, establishing a local community development association (CDA), the El Fawal Association for Integrated Development, registered under the Ministry of Social Solidarity. Its board members are from Naga' El Fawal and it will be responsible for managing the local income generating projects. The Foundation is currently working with the local CDA and the local unit on land allocation to establish a bakery.



## Skills for Life

When we articulated our social purpose, we 'committed to leveraging our financial expertise and capitalizing on our human talent to create sustainable value for our stakeholders and the communities we serve'. As part of that commitment, EFG Hermes has been sponsoring the Model Egyptian Stock Exchange (MESE) in partnership with Egyptian Universities for several years now. This year, the programme was extended to high school students at two Cairo schools, Notre Dame des Apôtres and New Ramses College. This comes as part of EFG Hermes' commitment to increasing financial literacy in general.

With the MESE project, we aim to empower Egyptian youth and equip them with skills that improve their employment and entrepreneurship prospects in line with SDG target 4.4.



TARGET 4-4  
INCREASE THE NUMBER OF PEOPLE WITH RELEVANT SKILLS FOR FINANCIAL SUCCESS

This year, 13 volunteers from EFG Hermes staff conducted the financial literacy programme at Cairo University campus and Arab Academy for Science, Technology and Maritime Transport. The EFG Hermes Financial Literacy programme was attended by 655 students.



## Art Connection

The EFG Hermes Egypt CEOs' Dinner brought together CEOs from Egypt's top listed, privately-held corporations and multinationals offering them the opportunity to meet with government officials and global financial institutions and investors. The gala dinner is part of the wider Egypt Day Summit, which took place in Cairo in December 2018.



TARGET 11-4  
PROTECT THE WORLD'S CULTURAL AND NATURAL HERITAGE

To add a sustainability dimension to this prestigious dinner, EFG Hermes partnered with Arts-Mart Gallery to showcase representative pieces by 35 young Egyptian contemporary artists. The pieces were chosen to represent a variety of art styles and backgrounds in painting and sculpture, presenting a unique viewpoint of Egypt's social and cultural transformations. By supporting new generations of artists, EFG Hermes hopes to encourage interest in Egyptian contemporary art and culture locally and internationally and empower the country's most promising artists by increasing awareness and appreciation of their work.



## Partnership for Growth

Our most important partnership is the one we have with the EFG Hermes family. It is thanks to them that we have been able to take these momentous strides in tackling the SDGs, upgrading our policies to face new market challenges and extending our sustainable investment portfolio into FEMs and beyond.





# Sustainability Ambassadors

In 2018, two of EFG Hermes' most dedicated sustainability advocates received international recognition for their career achievements.

**Hanaa Helmy**  
**UNGC 2018 SDG Pioneer**  
**For Investing in Social Development**

Chief Executive Officer of the EFG Hermes Foundation and Head of CSR Hanaa Helmy was recently recognized by the UN Global Compact (UNGC) as one of 10 SDG Pioneers in 2018 for her work in social development and sustainability in Egypt. Helmy has dedicated her career to initiating and implementing social development initiatives with tangible, positive impact on people's lives. Under her leadership, the EFG Hermes Foundation has pioneered an integrated development approach that is both ambitious and unique in the way it revives entire communities. She is a tireless advocate for the SDGs and how it is imperative to develop innovative mechanisms to finance social and environmental development.



“ This award is a recognition not only of my work but also of the achievements of the EFG Hermes Foundation and the CSR Department as a whole. We are also fortunate to have the full buy-in of EFG Hermes' leadership, allowing us to execute our holistic vision for sustainable development. ”

Hanaa Helmy  
 UNGC 2018 SDG Pioneer  
 EFG Hermes Foundation CEO

On another front, the Foundation has been at the forefront in the battle to eradicate liver disease in Egypt and in January 2017, Helmy was honoured by the Economist Intelligence Unit as one of 18 global change makers in the fight to eradicate the Hepatitis C virus (HCV).

To date, the Foundation has successfully reached over 450,000 beneficiaries (2018) with projects throughout Egypt and has become the development partner of choice for a range of non-governmental organizations, national and international donors, government bodies and grass roots community service organizations.

On the responsible investment front, Helmy has worked with the company's business lines to develop and adopt a comprehensive ESG strategy. After an 8-year commitment to the UNGC, EFG Hermes became the first Egyptian financial services corporation to sign the United Nations Principles for Responsible Investment thanks to Helmy's tireless efforts.

Helmy is also a member of the EGX Sustainability Advisory Committee (SAC), the American Chamber of Commerce in Egypt's CSR Committee, and the GCNE Board of Trustees. As an Ashoka fellow, she has devoted the last 20 years of her life to working with children with special needs and is a Certified International Trainer for the American-developed MOVE programme which helps disabled children sit, stand and walk.



**Mona Zulficar**  
**Lifetime Achievement Award**  
**The International Financial Law Review**

In 2018, Mona Zulficar, founding partner of Zulficar & Partners and EFG Hermes chairperson, became both the first Egyptian and the first woman to be honoured with a lifetime achievement award by the International Financial Law Review (IFLR).

Zulficar is recognised in local and international legal circles as the 'precedent maker' and one of Egypt's most prominent corporate, banking and project finance attorneys. As an M&A and capital markets transactions specialist, she has led negotiations on some of Egypt's and the Middle East's largest and most complex successful transactions over the past three decades. Most recently, she led the Zulficar and Partners team that advised the Egyptian Electricity Transmission Company (EETC) on the documentation for the 30 solar projects in Benban, the world's largest solar energy project, receiving the Thomson Reuters Project Finance International Award for 'Global Multilateral Deal of the Year' in London in 2018.



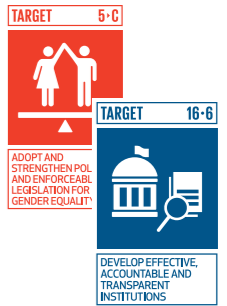
“ We have responsibilities towards our shareholders, towards the communities where we do business, and, most of all, towards future generations.”

Mona Zulficar  
Chairperson  
EFG Hermes

Zulficar has also played an instrumental role in modernizing and reforming economic and banking laws and regulations as a former member of the board of the Central Bank of Egypt and as a prominent member of national drafting committees. She is also a leading human rights activist recognised locally and internationally and has initiated several successful campaigns for new legislation including women's rights, freedom of opinion and family courts.

She is currently member of the National Council for Human Rights. She has also recently been elected President of the Egyptian Microfinance Federation and has been chairing several NGOs active in social development and microfinance for poor women. She served as an elected member of the international Advisory Committee of the United Nations Human Rights Council for two terms ending in 2011.

At EFG Hermes, Zulficar has been an unremitting champion of the drive to incorporate sustainability and the SDGs into the Firm's corporate culture. She is a staunch supporter of the work conducted by the EFG Hermes Foundation and is deeply committed to maximizing the social impact aspect of EFG Hermes activities.



## Strong Foundations: Policy & Governance

EFG Hermes has always held the belief that prudent management is the only way to ensure the long-term growth and success of any institution, particularly those that operate in the financial sector. Accordingly, we endeavour to adhere to international best practices and global standards of governance within all facets of our organization.

Our rigorous policies and the compliance that we mandate from both staff and clients in terms of both action and documentation have established us as regional leaders in the area of corporate governance. As we expand into new markets, we are confident that our streamlined management structure, the commitment of our board and employees, and our robust risk, auditing and compliance departments will allow us to maintain our position of leadership and guarantee our success.

The successful continuity of the compliance function is largely dependent upon being able to effectively communicate the Firm's strategy, policies, and procedures to employees. In 2018, the training completion rate for the mandatory anti-money laundering, anti-fraud, responsible investment, general data protection regulation (GDPR), and cyber security courses was over 91%. The training process is monitored by Compliance.

### Driving Sustainability

The EFG Hermes [Executive Committee](#)

is appointed by EFG Hermes' Board of Directors and is comprised of eight members, who are strategically selected to ensure all divisions are represented. The Board has delegated the authority to exercise all the powers and authority of the board to EFG Hermes' Executive Committee. Moreover, the Executive Committee is entrusted with the implementation of the policy decisions of the Board and overseeing the Firm's risk management structures and policies.

One of the purviews of the committee is to identify ESG matters that affect the operations of EFG Hermes, monitoring ESG integration throughout EFG Hermes and passing ESG resolutions while suggesting updates to the ESG policy for Board approval.

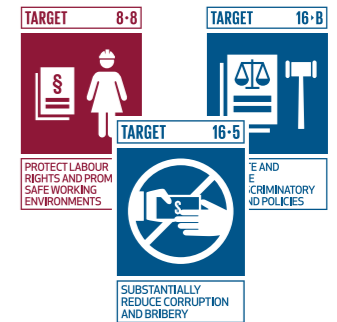
Since the start of the journey towards a more sustainable operation, the Executive Committee has been immensely supportive of the process and has contributed significantly to the adoption of an ESG mindset throughout the Group



In light of our expansion into frontier markets and the establishment of a Pakistan office, we make sure that all those who join our firm are up to date in terms of mandatory courses and policy awareness through our Online Onboarding Programme which includes all forms and policies as well as any country-specific forms to ensure compliance with local regulations. For Pakistan, we instituted a phased roll-out of policies to avoid overwhelming our new staff members and to make sure each policy is understood.

### 2018 Policy Highlights

With the firm belief that protecting the rights of its employees is of paramount importance, and in line with the UN Guiding Principles on Labour & Human Rights, EFG Hermes articulated two statements in 2018 to complement its existing policies: A statement on [human and labour rights](#) and a statement on [health and safety](#). Both are available publicly online and have been communicated to stakeholders.

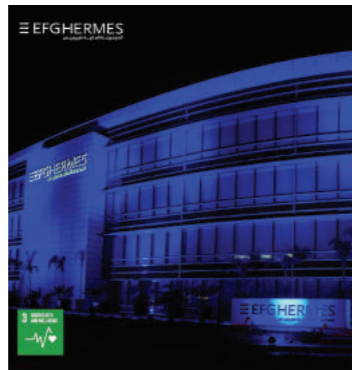


EFGHERMES  
مصرف الراجحي



## Keeping sustainability in mind...

One of the priorities of EFG Hermes' CSR team is to maintain constant interest in the SDGs among staff members. One way of doing this is through internal awareness campaigns that highlight sustainable development issues and provide a deeper understanding of the SDGs. In 2018, campaigns highlighted over 20 issues ranging from inclusiveness in the workplace to the right to clean water for all on multiple social media platforms. Employees are also encouraged to participate in voluntary activities promoting sustainability such as fundraising activities, community development initiatives and social media engagement.



EFG Hermes continues to champion sustainability issues within the investment and finance industry through membership in the Sustainability Advisory Committee of the EGX and a founding member of the GCNE. The Firm also continues to be an active participant in the UNGC for the 9th year running.

In recognition of our consistent efforts at the forefront of the drive towards sustainability, we have been recognised by several international organizations. In 2018, EFG Hermes was named the Best Sustainable Financial Provider by The European magazine for the second year running. EFG Hermes also remains one of only six MENA companies included in the FTSE4Good Emerging Index for the second year in a row.



Best Sustainable  
Financial Provider  
The European's  
Global Banking &  
Finance Awards



**FTSE4Good**  
FTSE4Good Emerging  
Index  
One of only six MENA  
constituents

## SPOTLIGHT ON ... CERTIFICATION AND COMPLIANCE

- Successfully passed the surveillance audit for the third year in a row to retain ISO 22301:2012 certification in Egypt, KSA and the UAE from the British Standards Institution (BSI) in recognition of our compliance with the highest international standards for business continuity management.



- Completed the two-phased Cyber Security Compromise and Risk Assessment for all EFG Hermes networks and systems.
- Obtained a license from FINRA for EFG Hermes USA.
- Complied with Markets in Financial Instruments Directive (MiFID II), an EU law that seeks to boost investor protection and market transparency.
- Complied with the Common Reporting Standards Regulations.

## Getting Ready for a New Phase

In 2018, we focussed on laying the groundwork across our business lines and support functions for our first PRI reporting cycle. Workshops were conducted for all of our business lines and we are proud to report an increased awareness of how ESG issues are material to our core businesses. From investment banking and private equity to asset management and research, there is a new-found appreciation of the urgency of embedding ESG factors wherever we can.

We continue to take steps to align our business with the SDGs and to spearhead innovative and dynamic partnerships that not only fit our overall investment strategy and goals but also help make the SDGs a reality.



## Annex 1: The Sustainable Development Goals and Targets<sup>2</sup>



<sup>2</sup> Source: <https://sustainabledevelopment.un.org/post2015/transformingourworld>



End poverty in all its forms everywhere

- 1.1 By 2030, eradicate extreme poverty for all people everywhere, currently measured as people living on less than \$1.25 a day
- 1.2 By 2030, reduce at least by half the proportion of men, women and children of all ages living in poverty in all its dimensions according to national definitions
- 1.3 Implement nationally appropriate social protection systems and measures for all, including floors, and by 2030 achieve substantial coverage of the poor and the vulnerable
- 1.4 By 2030, ensure that all men and women, in particular the poor and the vulnerable, have equal rights to economic resources, as well as access to basic services, ownership and control over land and other forms of property, inheritance, natural resources, appropriate new technology and financial services, including microfinance
- 1.5 By 2030, build the resilience of the poor and those in vulnerable situations and reduce their exposure and vulnerability to climate-related extreme events and other economic, social and environmental shocks and disasters
- 1.a Ensure significant mobilization of resources from a variety of sources, including through enhanced development cooperation, in order to provide adequate and predictable means for developing countries, in particular least developed countries, to implement programmes and policies to end poverty in all its dimensions
- 1.b Create sound policy frameworks at the national, regional and international levels, based on pro-poor and gender-sensitive development strategies, to support accelerated investment in poverty eradication actions



End hunger, achieve food security and improved nutrition and promote sustainable agriculture

- 2.1 By 2030, end hunger and ensure access by all people, in particular the poor and people in vulnerable situations, including infants, to safe, nutritious and sufficient food all year round
- 2.2 By 2030, end all forms of malnutrition, including achieving, by 2025, the internationally agreed targets on stunting and wasting in children under 5 years of age, and address the nutritional needs of adolescent girls, pregnant and lactating women and older persons
- 2.3 By 2030, double the agricultural productivity and incomes of small-scale food producers, in particular women, indigenous peoples, family farmers, pastoralists and fishers, including through secure and equal access to land, other productive resources and inputs, knowledge, financial services, markets and opportunities for value addition and non-farm employment
- 2.4 By 2030, ensure sustainable food production systems and implement resilient agricultural practices that increase productivity and production, that help maintain ecosystems, that strengthen capacity for adaptation to climate change, extreme weather, drought, flooding and other disasters and that progressively improve land and soil quality
- 2.5 By 2020, maintain the genetic diversity of seeds, cultivated plants and farmed and domesticated animals and their related wild species, including through soundly managed and diversified seed and plant banks at the national, regional and international levels, and promote access to and fair and equitable sharing of benefits arising from the utilization of genetic resources and associated traditional knowledge, as internationally agreed
- 2.a Increase investment, including through enhanced international cooperation, in rural infrastructure, agricultural research and extension services, technology development and plant and livestock gene banks in order to enhance agricultural productive capacity in developing countries, in particular least developed countries
- 2.b Correct and prevent trade restrictions and distortions in world agricultural markets, including through the parallel elimination of all forms of agricultural export subsidies and all export measures with equivalent effect, in accordance with the mandate of the Doha Development Round
- 2.c Adopt measures to ensure the proper functioning of food commodity markets and their derivatives and facilitate timely access to market information, including on food reserves, in order to help limit extreme food price volatility



Ensure healthy lives and promote well-being for all at all ages

- 3.1 By 2030, reduce the global maternal mortality ratio to less than 70 per 100,000 live births
- 3.2 By 2030, end preventable deaths of newborns and children under 5 years of age, with all countries aiming to reduce neonatal mortality to at least as low as 12 per 1,000 live births and under-5 mortality to at least as low as 25 per 1,000 live births
- 3.3 By 2030, end the epidemics of AIDS, tuberculosis, malaria and neglected tropical diseases and combat hepatitis, water-borne diseases and other communicable diseases
- 3.4 By 2030, reduce by one third premature mortality from non-communicable diseases through prevention and treatment and promote mental health and well-being
- 3.5 Strengthen the prevention and treatment of substance abuse, including narcotic drug abuse and harmful use of alcohol
- 3.6 By 2020, halve the number of global deaths and injuries from road traffic accidents
- 3.7 By 2030, ensure universal access to sexual and reproductive health-care services, including for family planning, information and education, and the integration of reproductive health into national strategies and programmes
- 3.8 Achieve universal health coverage, including financial risk protection, access to quality essential health-care services and access to safe, effective, quality and affordable essential medicines and vaccines for all
- 3.9 By 2030, substantially reduce the number of deaths and illnesses from hazardous chemicals and air, water and soil pollution and contamination
- 3.a Strengthen the implementation of the World Health Organization Framework Convention on Tobacco Control in all countries, as appropriate
- 3.b Support the research and development of vaccines and medicines for the communicable and non-communicable diseases that primarily affect developing countries, provide access to affordable essential medicines and vaccines, in accordance with the Doha Declaration on the TRIPS Agreement and Public Health, which affirms the right of developing countries to use to the full the provisions in the Agreement on Trade-Related Aspects of Intellectual Property Rights regarding flexibilities to protect public health, and, in particular, provide access to medicines for all
- 3.c Substantially increase health financing and the recruitment, development, training and retention of the health workforce in developing countries, especially in least developed countries and small island developing States
- 3.d Strengthen the capacity of all countries, in particular developing countries, for early warning, risk reduction and management of national and global health risks



Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all

- 4.1 By 2030, ensure that all girls and boys complete free, equitable and quality primary and secondary education leading to relevant and effective learning outcomes
- 4.2 By 2030, ensure that all girls and boys have access to quality early childhood development, care and pre-primary education so that they are ready for primary education
- 4.3 By 2030, ensure equal access for all women and men to affordable and quality technical, vocational and tertiary education, including university
- 4.4 By 2030, substantially increase the number of youth and adults who have relevant skills, including technical and vocational skills, for employment, decent jobs and entrepreneurship
- 4.5 By 2030, eliminate gender disparities in education and ensure equal access to all levels of education and vocational training for the vulnerable, including persons with disabilities, indigenous peoples and children in vulnerable situations
- 4.6 By 2030, ensure that all youth and a substantial proportion of adults, both men and women, achieve literacy and numeracy
- 4.7 By 2030, ensure that all learners acquire the knowledge and skills needed to promote sustainable development, including, among others, through education for sustainable development and sustainable lifestyles, human rights, gender equality, promotion of a culture of peace and non-violence, global citizenship and appreciation of cultural diversity and of culture's contribution to sustainable development
- 4.a Build and upgrade education facilities that are child, disability and gender sensitive and provide safe, non-violent, inclusive and effective learning environments for all
- 4.b By 2020, substantially expand globally the number of scholarships available to developing countries, in particular least developed countries, small island developing States and African countries, for enrolment in higher education, including vocational training and information and communications technology, technical, engineering and scientific programmes, in developed countries and other developing countries
- 4.c By 2030, substantially increase the supply of qualified teachers, including through international cooperation for teacher training in developing countries, especially least developed countries and small island developing States



Achieve gender equality and empower all women and girls

- 5.1 End all forms of discrimination against all women and girls everywhere
- 5.2 Eliminate all forms of violence against all women and girls in the public and private spheres, including trafficking and sexual and other types of exploitation
- 5.3 Eliminate all harmful practices, such as child, early and forced marriage and female genital mutilation
- 5.4 Recognize and value unpaid care and domestic work through the provision of public services, infrastructure and social protection policies and the promotion of shared responsibility within the household and the family as nationally appropriate
- 5.5 Ensure women's full and effective participation and equal opportunities for leadership at all levels of decision-making in political, economic and public life
- 5.6 Ensure universal access to sexual and reproductive health and reproductive rights as agreed in accordance with the Programme of Action of the International Conference on Population and Development and the Beijing Platform for Action and the outcome documents of their review conferences
- 5.a Undertake reforms to give women equal rights to economic resources, as well as access to ownership and control over land and other forms of property, financial services, inheritance and natural resources, in accordance with national laws
- 5.b Enhance the use of enabling technology, in particular information and communications technology, to promote the empowerment of women
- 5.c Adopt and strengthen sound policies and enforceable legislation for the promotion of gender equality and the empowerment of all women and girls at all levels



Ensure availability and sustainable management of water and sanitation for all

- 6.1 By 2030, achieve universal and equitable access to safe and affordable drinking water for all
- 6.2 By 2030, achieve access to adequate and equitable sanitation and hygiene for all and end open defecation, paying special attention to the needs of women and girls and those in vulnerable situations
- 6.3 By 2030, improve water quality by reducing pollution, eliminating dumping and minimizing release of hazardous chemicals and materials, halving the proportion of untreated wastewater and substantially increasing recycling and safe reuse globally
- 6.4 By 2030, substantially increase water-use efficiency across all sectors and ensure sustainable withdrawals and supply of freshwater to address water scarcity and substantially reduce the number of people suffering from water scarcity
- 6.5 By 2030, implement integrated water resources management at all levels, including through transboundary cooperation as appropriate
- 6.6 By 2020, protect and restore water-related ecosystems, including mountains, forests, wetlands, rivers, aquifers and lakes
- 6.a By 2030, expand international cooperation and capacity-building support to developing countries in water- and sanitation-related activities and programmes, including water harvesting, desalination, water efficiency, wastewater treatment, recycling and reuse technologies
- 6.b Support and strengthen the participation of local communities in improving water and sanitation management



Ensure access to affordable, reliable, sustainable and modern energy for all

- 7.1 By 2030, ensure universal access to affordable, reliable and modern energy services
- 7.2 By 2030, increase substantially the share of renewable energy in the global energy mix
- 7.3 By 2030, double the global rate of improvement in energy efficiency
- 7.a By 2030, enhance international cooperation to facilitate access to clean energy research and technology, including renewable energy, energy efficiency and advanced and cleaner fossil-fuel technology, and promote investment in energy infrastructure and clean energy technology
- 7.b By 2030, expand infrastructure and upgrade technology for supplying modern and sustainable energy services for all in developing countries, in particular least developed countries, small island developing States, and land-locked developing countries, in accordance with their respective programmes of support



Promote sustained, inclusive and sustainable economic growth, full and productive employment and decent work for all

- 8.1 Sustain per capita economic growth in accordance with national circumstances and, in particular, at least 7 per cent gross domestic product growth per annum in the least developed countries
- 8.2 Achieve higher levels of economic productivity through diversification, technological upgrading and innovation, including through a focus on high-value added and labour-intensive sectors
- 8.3 Promote development-oriented policies that support productive activities, decent job creation, entrepreneurship, creativity and innovation, and encourage the formalization and growth of micro-, small- and medium-sized enterprises, including through access to financial services
- 8.4 Improve progressively, through 2030, global resource efficiency in consumption and production and endeavour to decouple economic growth from environmental degradation, in accordance with the 10-year framework of programmes on sustainable consumption and production, with developed countries taking the lead
- 8.5 By 2030, achieve full and productive employment and decent work for all women and men, including for young people and persons with disabilities, and equal pay for work of equal value
- 8.6 By 2020, substantially reduce the proportion of youth not in employment, education or training
- 8.7 Take immediate and effective measures to eradicate forced labour, end modern slavery and human trafficking and secure the prohibition and elimination of the worst forms of child labour, including recruitment and use of child soldiers, and by 2025 end child labour in all its forms
- 8.8 Protect labour rights and promote safe and secure working environments for all workers, including migrant workers, in particular women migrants, and those in precarious employment
- 8.9 By 2030, devise and implement policies to promote sustainable tourism that creates jobs and promotes local culture and products
- 8.10 Strengthen the capacity of domestic financial institutions to encourage and expand access to banking, insurance and financial services for all
- 8.a Increase Aid for Trade support for developing countries, in particular least developed countries, including through the Enhanced Integrated Framework for Trade-Related Technical Assistance to Least Developed Countries
- 8.b By 2020, develop and operationalize a global strategy for youth employment and implement the Global Jobs Pact of the International Labour Organization





Build resilient infrastructure, promote inclusive and sustainable industrialization and foster innovation

- 9.1 Develop quality, reliable, sustainable and resilient infrastructure, including regional and transborder infrastructure, to support economic development and human well-being, with a focus on affordable and equitable access for all
- 9.2 Promote inclusive and sustainable industrialization and, by 2030, significantly raise industry's share of employment and gross domestic product, in line with national circumstances, and double its share in least developed countries
- 9.3 Increase the access of small-scale industrial and other enterprises, in particular in developing countries, to financial services, including affordable credit, and their integration into value chains and markets
- 9.4 By 2030, upgrade infrastructure and retrofit industries to make them sustainable, with increased resource-use efficiency and greater adoption of clean and environmentally sound technologies and industrial processes, with all countries taking action in accordance with their respective capabilities
- 9.5 Enhance scientific research, upgrade the technological capabilities of industrial sectors in all countries, in particular developing countries, including, by 2030, encouraging innovation and substantially increasing the number of research and development workers per 1 million people and public and private research and development spending
- 9.a Facilitate sustainable and resilient infrastructure development in developing countries through enhanced financial, technological and technical support to African countries, least developed countries, landlocked developing countries and small island developing States
- 9.b Support domestic technology development, research and innovation in developing countries, including by ensuring a conducive policy environment for, inter alia, industrial diversification and value addition to commodities
- 9.c Significantly increase access to information and communications technology and strive to provide universal and affordable access to the Internet in least developed countries by 2020



Reduce inequality within and among countries

- 10.1 By 2030, progressively achieve and sustain income growth of the bottom 40 per cent of the population at a rate higher than the national average
- 10.2 By 2030, empower and promote the social, economic and political inclusion of all, irrespective of age, sex, disability, race, ethnicity, origin, religion or economic or other status
- 10.3 Ensure equal opportunity and reduce inequalities of outcome, including by eliminating discriminatory laws, policies and practices and promoting appropriate legislation, policies and action in this regard
- 10.4 Adopt policies, especially fiscal, wage and social protection policies, and progressively achieve greater equality
- 10.5 Improve the regulation and monitoring of global financial markets and institutions and strengthen the implementation of such regulations
- 10.6 Ensure enhanced representation and voice for developing countries in decision-making in global international economic and financial institutions in order to deliver more effective, credible, accountable and legitimate institutions
- 10.7 Facilitate orderly, safe, regular and responsible migration and mobility of people, including through the implementation of planned and well-managed migration policies
- 10.a Implement the principle of special and differential treatment for developing countries, in particular least developed countries, in accordance with World Trade Organization agreements
- 10.b Encourage official development assistance and financial flows, including foreign direct investment, to States where the need is greatest, in particular least developed countries, African countries, small island developing States and landlocked developing countries, in accordance with their national plans and programmes
- 10.c By 2030, reduce to less than 3 per cent the transaction costs of migrant remittances and eliminate remittance corridors with costs higher than 5 per cent



Make cities and human settlements inclusive, safe, resilient and sustainable

- 11.1 By 2030, ensure access for all to adequate, safe and affordable housing and basic services and upgrade slums
- 11.2 By 2030, provide access to safe, affordable, accessible and sustainable transport systems for all, improving road safety, notably by expanding public transport, with special attention to the needs of those in vulnerable situations, women, children, persons with disabilities and older persons
- 11.3 By 2030, enhance inclusive and sustainable urbanization and capacity for participatory, integrated and sustainable human settlement planning and management in all countries
- 11.4 Strengthen efforts to protect and safeguard the world's cultural and natural heritage
- 11.5 By 2030, significantly reduce the number of deaths and the number of people affected and substantially decrease the direct economic losses relative to global gross domestic product caused by disasters, including water-related disasters, with a focus on protecting the poor and people in vulnerable situations
- 11.6 By 2030, reduce the adverse per capita environmental impact of cities, including by paying special attention to air quality and municipal and other waste management
- 11.7 By 2030, provide universal access to safe, inclusive and accessible, green and public spaces, in particular for women and children, older persons and persons with disabilities
- 11.a Support positive economic, social and environmental links between urban, peri-urban and rural areas by strengthening national and regional development planning
- 11.b By 2020, substantially increase the number of cities and human settlements adopting and implementing integrated policies and plans towards inclusion, resource efficiency, mitigation and adaptation to climate change, resilience to disasters, and develop and implement, in line with the Sendai Framework for Disaster Risk Reduction 2015-2030, holistic disaster risk management at all levels
- 11.c Support least developed countries, including through financial and technical assistance, in building sustainable and resilient buildings utilizing local materials



Ensure sustainable consumption and production patterns

- 12.1 Implement the 10-year framework of programmes on sustainable consumption and production, all countries taking action, with developed countries taking the lead, taking into account the development and capabilities of developing countries
- 12.2 By 2030, achieve the sustainable management and efficient use of natural resources
- 12.3 By 2030, halve per capita global food waste at the retail and consumer levels and reduce food losses along production and supply chains, including post-harvest losses
- 12.4 By 2020, achieve the environmentally sound management of chemicals and all wastes throughout their life cycle, in accordance with agreed international frameworks, and significantly reduce their release to air, water and soil in order to minimize their adverse impacts on human health and the environment
- 12.5 By 2030, substantially reduce waste generation through prevention, reduction, recycling and reuse
- 12.6 Encourage companies, especially large and transnational companies, to adopt sustainable practices and to integrate sustainability information into their reporting cycle
- 12.7 Promote public procurement practices that are sustainable, in accordance with national policies and priorities
- 12.8 By 2030, ensure that people everywhere have the relevant information and awareness for sustainable development and lifestyles in harmony with nature
- 12.a Support developing countries to strengthen their scientific and technological capacity to move towards more sustainable patterns of consumption and production
- 12.b Develop and implement tools to monitor sustainable development impacts for sustainable tourism that creates jobs and promotes local culture and products
- 12.c Rationalize inefficient fossil-fuel subsidies that encourage wasteful consumption by removing market distortions, in accordance with national circumstances, including by restructuring taxation and phasing out those harmful subsidies, where they exist, to reflect their environmental impacts, taking fully into account the specific needs and conditions of developing countries and minimizing the possible adverse impacts on their development in a manner that protects the poor and the affected communities



Take urgent action to combat climate change and its impacts\*

- 13.1 Strengthen resilience and adaptive capacity to climate-related hazards and natural disasters in all countries
- 13.2 Integrate climate change measures into national policies, strategies and planning
- 13.3 Improve education, awareness-raising and human and institutional capacity on climate change mitigation, adaptation, impact reduction and early warning
- 13.a Implement the commitment undertaken by developed-country parties to the United Nations Framework Convention on Climate Change to a goal of mobilizing jointly \$100 billion annually by 2020 from all sources to address the needs of developing countries in the context of meaningful mitigation actions and transparency on implementation and fully operationalize the Green Climate Fund through its capitalization as soon as possible
- 13.b Promote mechanisms for raising capacity for effective climate change-related planning and management in least developed countries and small island developing States, including focusing on women, youth and local and marginalized communities

\* Acknowledging that the United Nations Framework Convention on Climate Change is the primary international, intergovernmental forum for negotiating the global response to climate change



Conserve and sustainably use the oceans, seas and marine resources for sustainable development

- 14.1 By 2025, prevent and significantly reduce marine pollution of all kinds, in particular from land-based activities, including marine debris and nutrient pollution
- 14.2 By 2020, sustainably manage and protect marine and coastal ecosystems to avoid significant adverse impacts, including by strengthening their resilience, and take action for their restoration in order to achieve healthy and productive oceans
- 14.3 Minimize and address the impacts of ocean acidification, including through enhanced scientific cooperation at all levels
- 14.4 By 2020, effectively regulate harvesting and end overfishing, illegal, unreported and unregulated fishing and destructive fishing practices and implement science-based management plans, in order to restore fish stocks in the shortest time feasible, at least to levels that can produce maximum sustainable yield as determined by their biological characteristics
- 14.5 By 2020, conserve at least 10 per cent of coastal and marine areas, consistent with national and international law and based on the best available scientific information
- 14.6 By 2020, prohibit certain forms of fisheries subsidies which contribute to overcapacity and overfishing, eliminate subsidies that contribute to illegal, unreported and unregulated fishing and refrain from introducing new such subsidies, recognizing that appropriate and effective special and differential treatment for developing and least developed countries should be an integral part of the World Trade Organization fisheries subsidies negotiation
- 14.7 By 2030, increase the economic benefits to Small Island developing States and least developed countries from the sustainable use of marine resources, including through sustainable management of fisheries, aquaculture and tourism
- 14.a Increase scientific knowledge, develop research capacity and transfer marine technology, taking into account the Intergovernmental Oceanographic Commission Criteria and Guidelines on the Transfer of Marine Technology, in order to improve ocean health and to enhance the contribution of marine biodiversity to the development of developing countries, in particular small island developing States and least developed countries
- 14.b Provide access for small-scale artisanal fishers to marine resources and markets
- 14.c Enhance the conservation and sustainable use of oceans and their resources by implementing international law as reflected in UNCLOS, which provides the legal framework for the conservation and sustainable use of oceans and their resources, as recalled in paragraph 158 of The Future We Want



Protect, restore and promote sustainable use of terrestrial ecosystems, sustainably manage forests, combat desertification, and halt and reverse land degradation and half biodiversity loss

- 15.1 By 2020, ensure the conservation, restoration and sustainable use of terrestrial and inland freshwater ecosystems and their services, in particular forests, wetlands, mountains and drylands, in line with obligations under international agreements
- 15.2 By 2020, promote the implementation of sustainable management of all types of forests, halt deforestation, restore degraded forests and substantially increase afforestation and reforestation globally
- 15.3 By 2030, combat desertification, restore degraded land and soil, including land affected by desertification, drought and floods, and strive to achieve a land degradation-neutral world
- 15.4 By 2030, ensure the conservation of mountain ecosystems, including their biodiversity, in order to enhance their capacity to provide benefits that are essential for sustainable development
- 15.5 Take urgent and significant action to reduce the degradation of natural habitats, halt the loss of biodiversity and, by 2020, protect and prevent the extinction of threatened species
- 15.6 Promote fair and equitable sharing of the benefits arising from the utilization of genetic resources and promote appropriate access to such resources, as internationally agreed
- 15.7 Take urgent action to end poaching and trafficking of protected species of flora and fauna and address both demand and supply of illegal wildlife products
- 15.8 By 2020, introduce measures to prevent the introduction and significantly reduce the impact of invasive alien species on land and water ecosystems and control or eradicate the priority species
- 15.9 By 2020, integrate ecosystem and biodiversity values into national and local planning, development processes, poverty reduction strategies and accounts
- 15.a Mobilize and significantly increase financial resources from all sources to conserve and sustainably use biodiversity and ecosystems
- 15.b Mobilize significant resources from all sources and at all levels to finance sustainable forest management and provide adequate incentives to developing countries to advance such management, including for conservation and reforestation
- 15.c Enhance global support for efforts to combat poaching and trafficking of protected species, including by increasing the capacity of local communities to pursue sustainable livelihood opportunities



Promote peaceful and inclusive societies for sustainable development, provide access to justice for all and build effective, accountable and inclusive institutions for all

- 16.1 Significantly reduce all forms of violence and related death rates everywhere
- 16.2 End abuse, exploitation, trafficking and all forms of violence against and torture of children
- 16.3 Promote the rule of law at the national and international levels and ensure equal access to justice for all
- 16.4 By 2030, significantly reduce illicit financial and arms flows, strengthen the recovery and return of stolen assets and combat all forms of organized crime
- 16.5 Substantially reduce corruption and bribery in all their forms
- 16.6 Develop effective, accountable and transparent institutions at all levels
- 16.7 Ensure responsive, inclusive, participatory and representative decision-making at all levels
- 16.8 Broaden and strengthen the participation of developing countries in the institutions of global governance
- 16.9 By 2030, provide legal identity for all, including birth registration
- 16.10 Ensure public access to information and protect fundamental freedoms, in accordance with national legislation and international agreements
- 16.a Strengthen relevant national institutions, including through international cooperation, for building capacity at all levels, in particular in developing countries, to prevent violence and combat terrorism and crime
- 16.b Promote and enforce non-discriminatory laws and policies for sustainable development



17.1 Strengthen domestic resource mobilization, including through international support to developing countries, to improve domestic capacity for tax and other revenue collection

17.2 Developed countries to implement fully their official development assistance commitments, including the commitment by many developed countries to achieve the target of 0.7 per cent of ODA/GNI to developing countries and 0.15 to 0.20 per cent of ODA/GNI to least developed countries; ODA providers are encouraged to consider setting a target to provide at least 0.20 per cent of ODA/GNI to least developed countries

17.3 Mobilize additional financial resources for developing countries from multiple sources

17.4 Assist developing countries in attaining long-term debt sustainability through coordinated policies aimed at fostering debt financing, debt relief and debt restructuring, as appropriate, and address the external debt of highly indebted poor countries to reduce debt distress

17.5 Adopt and implement investment promotion regimes for least developed countries

#### **Technology**

17.6 Enhance North-South, South-South and triangular regional and international cooperation on and access to science, technology and innovation and enhance knowledge sharing on mutually agreed terms, including through improved coordination among existing mechanisms, in particular at the United Nations level, and through a global technology facilitation mechanism

17.7 Promote the development, transfer, dissemination and diffusion of environmentally sound technologies to developing countries on favourable terms, including on concessional and preferential terms, as mutually agreed

17.8 Fully operationalize the technology bank and science, technology and innovation capacity-building mechanism for least developed countries by 2017 and enhance the use of enabling technology, in particular information and communications technology

#### **Capacity-building**

17.9 Enhance international support for implementing effective and targeted capacity-building in developing countries to support national plans to implement all the sustainable development goals, including through North-South, South-South and triangular cooperation

#### **Trade**

17.10 Promote a universal, rules-based, open, non-discriminatory and equitable multilateral trading system under the World Trade Organization, including through the conclusion of negotiations under its Doha Development Agenda

17.11 Significantly increase the exports of developing countries, in particular with a view to doubling the least developed countries' share of global exports by 2020

17.12 Realize timely implementation of duty-free and quota-free market access on a lasting basis for all least developed countries, consistent with World Trade Organization decisions, including by ensuring that preferential rules of origin applicable to imports from least developed countries are transparent and simple, and contribute to facilitating market access

#### **Systemic issues**

Policy and institutional coherence

17.13 Enhance global macroeconomic stability, including through policy coordination and policy coherence

17.14 Enhance policy coherence for sustainable development

17.15 Respect each country's policy space and leadership to establish and implement policies for poverty eradication and sustainable development

Multi-stakeholder partnerships

17.16 Enhance the global partnership for sustainable development, complemented by multi-stakeholder partnerships that mobilize and share knowledge, expertise, technology and financial resources, to support the achievement of the sustainable development goals in all countries, in particular developing countries

17.17 Encourage and promote effective public, public-private and civil society partnerships, building on the experience and resourcing strategies of partnerships

Data, monitoring and accountability

17.18 By 2020, enhance capacity-building support to developing countries, including for least developed countries and small island developing States, to increase significantly the availability of high-quality, timely and reliable data disaggregated by income, gender, age, race, ethnicity, migratory status, disability, geographic location and other characteristics relevant in national contexts

17.19 By 2030, build on existing initiatives to develop measurements of progress on sustainable development that complement gross domestic product, and support statistical capacity-building in developing countries



[www.efghermes.com](http://www.efghermes.com)



Egypt | United Arab Emirates | Saudi Arabia | Kuwait | Oman | Jordan | Pakistan | UK | Kenya | USA | Bangladesh | Nigeria